

Florida TSA State Conference 2010

PILOT Program Initiated by the Board of Directors

Your FL TSA Board of Directors has decided to allow individual chapters to sell items of their choice at the upcoming State Conference on a trial basis. After this year the board will review the program for possible implementation at future conferences. The only concern is that our conferences should not become mini flea markets. In order for anything to work successfully there needs to be planning. There are a few rules that will need to be in place for this pilot program to have success:

- 1.) Items must be new. They can be commercially purchased or manufactured by your school/chapter.
- 2.) NO FOOD items can be sold. This is in accordance with our hotel contract.
- 3.) Items must be pre-approved by the FL TSA Executive Director's office. This is only to protect chapters from all selling the same item.
- 4.) No items can be sold that would not be allowed to be sold at your school.
- 5.) No raffles, tickets for a prize, or other games of chance are permitted as this would be in violation of Florida statutes.
- 6.) Approval of items will be on a first come first served basis. Apply early.
- 7.) Applications must be postmarked by April 7, 2010.
- 8.) 25% of the profits from the items sold are to be donated to FL TSA.

Again this is a Pilot Program and I am sure we have not covered all the possibilities. If you have questions, contact Harold Miner, Executive Director for FL TSA.

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Things to consider before starting a sale:

Do I have students who will have free time to be selling these items?

How many items should I bring to sell? (Remember, you will be giving 25% of the profit to FL TSA. This is based on the number you sell, NOT the number you bought.)

Have I made provisions to secure money collected for the items I'm selling?

Also remember that this type of sale is NOT permitted at the National Conference.

Good luck, and success to all the chapters that bring items for sale!

APPLICATION TO SELL ITEM(S) AT THE 2010 State Conference
(Complete one form for each item to be sold)

Date ___ / ___ / 2010 Chapter (School) _____

Advisor's Signature _____

Item to be sold _____

Price of the item \$ _____ Quantity being bought _____

-----DO NOT WRITE BELOW THIS LINE -----

_____ Approved

_____ NOT Approved

Reason NOT Approved _____

_____ Profit X 25% = _____ Donated to FL TSA
